Industrial Market Outlook after the Tohoku Earthquake March, 2011

◆ Industrial Market Outlook in greater Tokyo

The vacancy rate in greater Tokyo is expected to be 8.0% by January 2013.

20 **Forecast** 15.9 14.6 15 13<u>.</u>4 13.0 12.7 12.8 Percent Vacancy 11.5 9.5 9.0 8.6 10 7.6 8.1 8.2 8.0 8.0 7.1 6.5 8.0 6.8 5 5.9 4.7 4.7 3.9 0 Jan 12 Jan 10 Apr 10 Jul 10 Apr 12 Jan 13 Jan 11 Oct 12 Jan 09 Apr 11 Jul 11 Oct 11 Prior to earthquake *1 This survey (After earthquake) *2

Figure 1: Industrial Vacancy Overview in greater Tokyo

Source: Ichigo Real Estate Service

By January 2012 the rent in greater Tokyo will continue to be flat. From April 2012, it will start to rise gradually, and in January 2013 it will be up to 4,110 JPY/Tsubo.

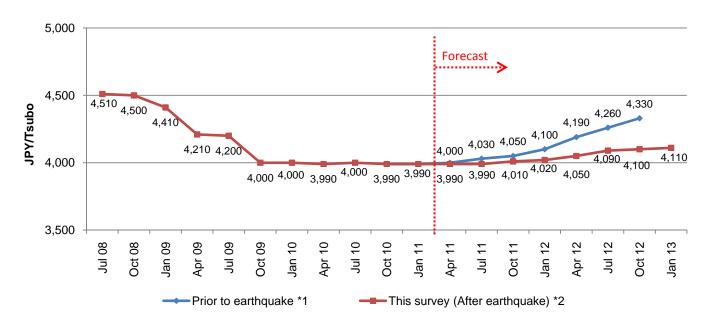


Figure 2: Industrial Rent Overview in greater Tokyo

Source: Ichigo Real Estate Service

^{*1} http://www.ichigo-re.co.jp/img/130-2/Industrial Market Outlook 2011.pdf

^{*2} We will review our industrial outlook back to the month after next.

FLASH REPORT



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Technical Notes

> Vacancy Rate

It surveyed 167 logistics facilities over 5,000 sqm in Gross floor area. Survey area: Greater Tokyo (Saitama, Chiba, Tokyo, Kanagawa).

> Rent

This survey calculated a median from asking rent over 1,000 sqm in rentable space.

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