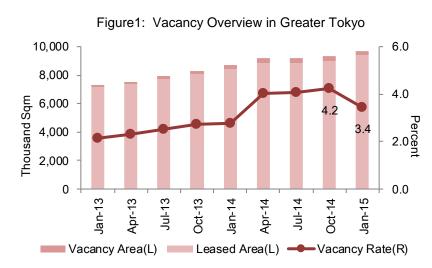
Greater Tokyo

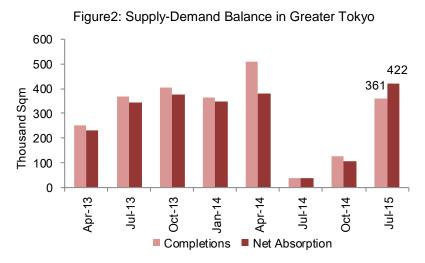
The vacancy rate as of Jan 2015 declined to 3.4% from 4.2% the previous term (Oct 2014), with a 0.8 point decrease (Fig1).

Completions in this term were 361 thousand square meters, which had significantly increased from the previous term. Meanwhile, net absorption hit its highest level of 422 thousand square meters, since the survey started (Fig2).

There were six new completions during this term, such as "Goodman Mizue", "Prologis Park Joso", "Yachiyo Logistics Center", and "Logiport Hashimoto", and most of them are fullyoccupied operations. Tenants of these facilities are large logistics companies and retailers.

The asking rent as of Jan 2015 was 4,000 JPY/Tsubo and remained at the same level as last time. In summary, net absorption in Greater Tokyo remains strong and Supply-Demand still maintains a stable environment.





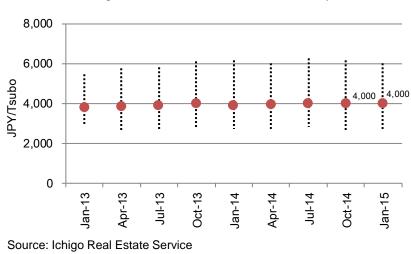


Figure3: Rent Overview in Greater Tokyo

Kansai Area

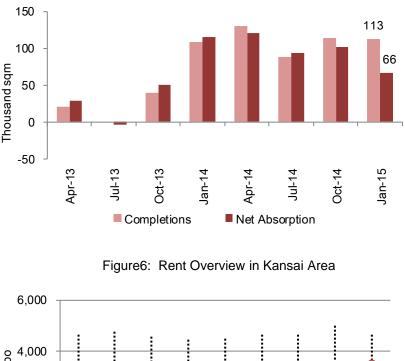
The vacancy rate as of Jan 2015 was 2.5%, which rose from 0.9% with a 1.6 point increase (Fig4). The completions in this term were 113 thousand square meters, which was above the new absorption of 66 thousand square meters (Fig5), but the vacancy rate still stood at a relatively low level.

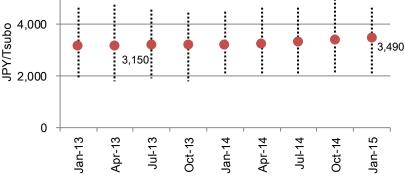
There were two facilities completed this term, and "ProLogis Park Osaka 5" is one of them. Some new developments will also be in progress in the coming years. Mitsui & Co, Realty Management Ltd. made the announcement of the new construction and investment in "Rokko Logistics Center" (Kobe).

The development trend in the Kansai Area had been focusing on coastal areas, but recently new developments have also been increasing in variety of locations, such as Kyoto and inland parts of Kobe.

At the same time, the asking rent in Kansai Area as of Jan 2015 increased from 3,390 JPY/ Tsubo to 3,490, a rise of 100 JPY/ Tsubo or 2.9% (Fig6). Although the asking rent in Apr 2013 reached to the bottom price of 3,150, the market has been showing an upward trend since then.

Figure4: Vacancy Overview in Kansai Area 3,000 6.0 Lhousand Short 4.0 2.5 Percen 2.0 P 0.9 0 0.0 Jul-13 Oct-13 Apr-14 Jul-14 Jan-13 Apr-13 Jan-14 Jan-15 Oct-14 Leased Area(L) Vacancy Rate(R) Vacancy Area(L) Figure5: Supply-Demand Balance in Kansai Area





Source: Ichigo Real Estate Service

-五

• Data of Greater Tokyo

	Supply and Demand							
	Leasable area (1,000sqm)	Leased area (1,000sqm)	Vacancyarea (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)	
Jul-08	4,486	3,999	487	10.8	-	-	4,510	
Oct-08	4,743	4,144	599	12.6	257	145	4,500	
Jan-09	5,126	4,492	634	12.4	383	348	4,410	
Apr-09	5,306	4,629	677	12.8	180	137	4,210	
Jul-09	5,561	4,697	863	15.5	255	68	4,200	
Oct-09	5,686	4,875	811	14.3	125	177	4,000	
Jan-10	5,760	5,035	725	12.6	74	161	4,000	
Apr-10	5,919	5,191	728	12.3	159	155	3,990	
Jul-10	5,949	5,410	539	9.1	30	220	4,000	
Oct-10	6,101	5,573	528	8.7	151	163	3,990	
Jan-11	6,173	5,663	510	8.3	72	90	3,990	
Apr-11	6,339	6,007	332	5.2	166	344	3,890	
Jul-11	6,549	6,167	382	5.8	210	159	3,890	
Oct-11	6,614	6,268	345	5.2	65	102	3,910	
Jan-12	6,703	6,466	236	3.5	89	198	3,990	
Apr-12	6,785	6,658	127	1.9	82	192	3,920	
Jul-12	7,000	6,840	160	2.3	215	182	3,880	
Oct-12	7,244	7,063	182	2.5	244	222	3,820	
Jan-13	7,288	7,133	155	2.1	43	70	3,800	
Apr-13	7,538	7,364	173	2.3	250	231	3,830	
Jul-13	7,905	7,707	198	2.5	367	343	3,880	
Oct-13	8,308	8,083	226	2.7	403	375	3,990	
Jan-14	8,674	8,433	241	2.8	366	350	3,890	
Apr-14	9,186	8,814	371	4.0	511	381	3,920	
Jul-14	9,224	8,850	374	4.1	39	36	3,990	
Oct-14	9,352	8,956	395	4.2	127	106	4,000	
Jan-15	9,712	9,378	334	3.4	361	422	4,000	

-五

Data of Kansai Area

	Supply and Demand							
	Leasable area (1,000sqm)	Leased area (1,000sqm)	Vacancyarea (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)	
Jul-08	1,798	1,587	211	11.7	-	-	3,970	
Oct-08	1,798	1,617	181	10.1	0	30	3,800	
Jan-09	1,798	1,623	176	9.8	0	6	3,920	
Apr-09	1,915	1,682	232	12.1	117	60	3,820	
Jul-09	1,990	1,758	232	11.7	75	75	3,630	
Oct-09	1,990	1,804	186	9.3	0	46	3,500	
Jan-10	1,990	1,795	195	9.8	0	-9	3,490	
Apr-10	1,990	1,838	153	7.7	0	42	3,500	
Jul-10	2,017	1,891	126	6.2	27	54	3,450	
Oct-10	2,116	1,990	126	5.9	99	99	3,310	
Jan-11	2,116	2,000	116	5.5	0	9	3,250	
Apr-11	2,092	2,004	88	4.2	-24	4	3,230	
Jul-11	2,092	2,008	84	4.0	0	4	3,200	
Oct-11	2,086	2,009	77	3.7	-6	1	3,170	
Jan-12	2,106	2,080	26	1.2	20	71	3,170	
Apr-12	2,106	2,101	5	0.3	0	20	3,230	
Jul-12	2,212	2,154	58	2.6	106	53	3,190	
Oct-12	2,223	2,181	43	1.9	11	27	3,230	
Jan-13	2,263	2,230	33	1.5	40	49	3,170	
Apr-13	2,283	2,259	24	1.1	20	29	3,150	
Jul-13	2,283	2,256	28	1.2	0	-3	3,200	
Oct-13	2,323	2,306	17	0.7	40	50	3,200	
Jan-14	2,431	2,420	11	0.4	108	115	3,210	
Apr-14	2,561	2,541	20	0.8	130	121	3,240	
Jul-14	2,649	2,635	14	0.5	88	94	3,300	
Oct-14	2,762	2,737	25	0.9	113	102	3,390	
Jan-15	2,875	2,803	72	2.5	113	66	3,490	

Technical Notes

Supply-Demand Data

Greater Tokyo :

Number of Investigations: 238 logistics facilities with gross floor area over 10,000 sqm. Investigated Area : Greater Tokyo, including Ibaraki, Saitama, Chiba, Tokyo and Kanagawa.

Kansai Area:

Number of Investigations : 57 logistics facilities with gross floor area over 10,000 sqm. Investigated Area : Kansai Area, including Kyoto, Osaka and Hyogo.

➢ Rent

This report uses the median as the representative asking rent. Rent samples are selected under the criterion that the leasable area is over 1,000 sqm. Dotted lines in Fig3 and Fig6 show the top (bottom) 10% of all samples in each period.

Periodic Revision of Database

Supply-Demand data released by Ichigo.Co., are revised periodically in Oct every year. All the samples that have changes are revised so as to keep the database as reflective of the current situation possible. These changes include facility owners (e.g.: not for lease any more), leasable space, and vacancy occurrence (or tenant change).

Contact info

For any further inquiries, please contact:

research@ichigo-re.co.jp

Ichigo Real Estate Service Co., Ltd. www.ichigo-re.co.jp Komatsuwa Bldg.3F, 4-20-12 Honjo, Sumida-ku, Tokyo 130-0004, Japan

While we strive to ensure that the information contained in this report is accurate and reliable, we make no warranties as to its correctness, completeness or otherwise. The contents of this report reflect our analysis and judgment only as of the date and time of creation. We assume no liability or responsibility for future forecasts.