♦ Greater Tokyo

The vacancy rate as of Oct 2015 decreased from 2.3% last July, it went down to 2.2% this October, down by 0.1% (Fig 1). The supply and demand was balanced as the completions in this term were 407 thousand sqm and net absorption was 409 thousand sqm (Fig 2).

GLP announced that GLP Yoshimi opened last September 2015 and they started to develop GLP Nagareyama I, II, III, the largest scale logistics facility in Japan. Redwood announced that Namamugi DC opened in this term.

The asking rent as of Oct 2015 was 3,990 JPY/Tsubo, decreased by 0.3% (Fig3). Asking rent keeps 4,000 JPY/Tsubo level from July 2014.

Figure1: Vacancy Overview in Greater Tokyo

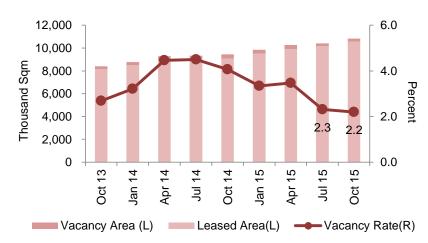


Figure2: Supply-Demand Balance in Greater Tokyo

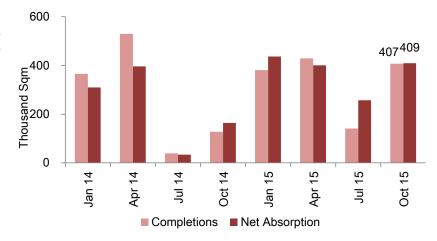
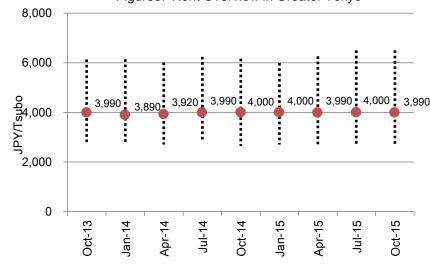


Figure3: Rent Overview in Greater Tokyo



Source: Ichigo Real Estate Service

Kansai Area

The vacancy rate as of Oct 2015 increased from 1.2% last July, it went up to 2.3% this October, up by 1.1% (Fig 4). The completions in this term were 137 thousand sqm and net absorption was 101 thousand sqm(Fig 5). The supply and demand was eased in three quarters.

GLP announced GLP Naruohama opened last September 2015 and they started to develop GLP Suita. Prologis announced that groundbreaking ceremony of Prologis park Kobe2 was held. LaSalle Investment Management announced that they broke ground for AZ-COM OSAKA.

The asking rent as of Oct 2015 was 3,500 JPY/Tsubo, decreased 1.7% and declined for the first time in ten quarters(Fig 6).

3.500 3.0 3,000 2,500 Thousand Sqm 2.0 2.000 Percent 1,500 1.0 1,000 500 0.0 0 Oct 15 Oct 13 Oct 14 Jan 15 Vacancy Area (L) Leased Area(L) ──Vacancy Rate(R)

Figure 4: Vacancy Overview in Kansai Area

Figure5: Supply-Demand Balance in Kansai Area

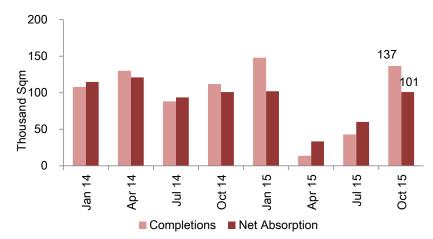
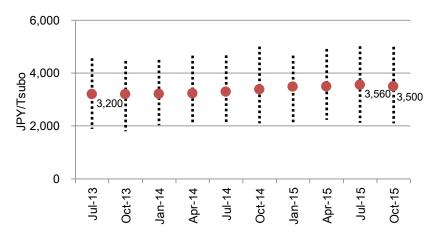


Figure6: Rent Overview in Kansai Area



Source: Ichigo Real Estate Service

INDUSTRIAL MARKET RESEARCH October, 2015



Data of Greater Tokyo

	Supply and Demand							
	Leasable Area (1,000 sqm)	Leased Area (1,000sqm)	Vacancy Area (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)	
Jul-08	4,496	4,009	487	10.8	-	-	4,510	
Oct-08	4,753	4,154	599	12.6	257	145	4,500	
Jan-09	5,136	4,502	634	12.3	383	348	4,410	
Apr-09	5,316	4,639	677	12.7	180	137	4,210	
Jul-09	5,570	4,707	863	15.5	254	68	4,200	
Oct-09	5,695	4,885	810	14.2	125	177	4,000	
Jan-10	5,769	5,045	724	12.5	74	161	4,000	
Apr-10	5,928	5,201	728	12.3	159	155	3,990	
Jul-10	5,975	5,437	538	9.0	47	236	4,000	
Oct-10	6,126	5,599	527	8.6	151	163	3,990	
Jan-11	6,198	5,690	509	8.2	72	90	3,990	
Apr-11	6,371	6,040	331	5.2	172	350	3,890	
Jul-11	6,581	6,200	381	5.8	211	160	3,890	
Oct-11	6,650	6,304	345	5.2	69	105	3,910	
Jan-12	6,738	6,500	237	3.5	88	196	3,990	
Apr-12	6,820	6,693	128	1.9	82	192	3,920	
Jul-12	7,036	6,877	160	2.3	216	184	3,880	
Oct-12	7,334	7,152	182	2.5	298	275	3,820	
Jan-13	7,377	7,222	155	2.1	43	70	3,800	
Apr-13	7,627	7,454	173	2.3	250	231	3,830	
Jul-13	7,994	7,796	198	2.5	367	343	3,880	
Oct-13	8,396	8,171	226	2.7	403	375	3,990	
Jan-14	8,762	8,481	281	3.2	366	310	3,890	
Apr-14	9,292	8,877	415	4.5	529	396	3,920	
Jul-14	9,331	8,911	420	4.5	39	34	3,990	
Oct-14	9,459	9,075	384	4.1	128	164	4,000	
Jan-15	9,840	9,511	328	3.3	381	437	4,000	
Apr-15	10,269	9,912	357	3.5	429	401	3,990	
Jul-15	10,410	10,169	241	2.3	141	257	4,000	
Oct-15	10,817	10,579	238	2.2	407	409	3,990	

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Data of Kansai Area

	Supply and Demand						
	Leasable Area (1,000 sqm)	Leased Area (1,000sqm)	Vacancy Area (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)
Jul-08	1,818	1,607	211	11.6	-	-	3,970
Oct-08	1,818	1,637	181	10.0	0	30	3,800
Jan-09	1,818	1,642	176	9.7	0	6	3,920
Apr-09	1,935	1,702	232	12.0	117	60	3,820
Jul-09	2,010	1,778	232	11.6	75	75	3,630
Oct-09	2,010	1,824	186	9.3	0	46	3,500
Jan-10	2,010	1,815	195	9.7	0	-9	3,490
Apr-10	2,010	1,857	153	7.6	0	42	3,500
Jul-10	2,037	1,911	126	6.2	27	54	3,450
Oct-10	2,136	2,010	126	5.9	99	99	3,310
Jan-11	2,136	2,020	116	5.4	0	9	3,250
Apr-11	2,112	2,024	88	4.2	-24	4	3,230
Jul-11	2,112	2,028	84	4.0	0	4	3,200
Oct-11	2,106	2,029	77	3.6	-6	1	3,170
Jan-12	2,126	2,100	26	1.2	20	71	3,170
Apr-12	2,126	2,120	5	0.2	0	20	3,230
Jul-12	2,232	2,173	58	2.6	106	53	3,190
Oct-12	2,243	2,200	43	1.9	11	27	3,230
Jan-13	2,283	2,250	33	1.4	40	49	3,170
Apr-13	2,303	2,279	24	1.0	20	29	3,150
Jul-13	2,303	2,276	28	1.2	0	-3	3,200
Oct-13	2,343	2,325	17	0.7	40	50	3,200
Jan-14	2,451	2,440	11	0.4	108	115	3,210
Apr-14	2,581	2,561	20	0.8	130	121	3,240
Jul-14	2,669	2,655	14	0.5	88	94	3,300
Oct-14	2,781	2,756	25	0.9	112	101	3,390
Jan-15	2,929	2,858	71	2.4	148	102	3,490
Apr-15	2,943	2,891	52	1.8	14	34	3,500
Jul-15	2,986	2,952	35	1.2	43	60	3,560
Oct-15	3,123	3,053	70	2.3	137	101	3,500

INDUSTRIAL MARKET RESEARCH October, 2015



Technical Notes

Supply-Demand Data

Greater Tokyo:

Number of Investigations: 264 logistics facilities with gross floor area over 10,000 sqm.

Investigated Area : Greater Tokyo, including Ibaraki, Saitama, Chiba, Tokyo and Kanagawa.

Kansai Area:

Number of Investigations: 64 logistics facilities with gross floor area over 10,000 sqm.

Investigated Area : Kansai Area, including Kyoto, Osaka and Hyogo.

> Rent

This report uses the median as the representative asking rent. Rent samples are selected under the criterion that the leasable area is over 1,000 sqm. Dotted lines in Fig3 and Fig6 show the top (bottom) 10% of all samples in each period.

> Periodic Revision of Database

Supply-Demand data released by Ichigo.Co., are revised periodically in Oct every year. All the samples that have changes are revised so as to keep the database as reflective of the current situation possible. These changes include facility owners (e.g. not for lease anymore), leasable area, and vacancy occurrence (or tenant change).

♦ Contact info

For any further inquiries, please contact:

research@ichigo-re.co.jp

Ichigo Real Estate Service Co., Ltd.

www.ichigo-re.co.jp

Komatsuwa Bldg.3F, 4-20-12 Honjo, Sumida-ku, Tokyo 130-0004, Japan

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