# INDUSTRIAL MARKET RESEARCH July, 2024

## Greater Tokyo

As of July 2024, the vacancy rate has increased to 7.7% (Fig 1). The completions were 417 thousand sqm in total, and the net absorption was 274 thousand sqm in total (Fig 2). The demand in this term was at the lowest level in five years.

In the second half of 2024, there are still many logistics facilities to be completed, so the vacancy rate will rise slightly.

The asking rent of greater Tokyo slightly decreased JPY/Tsubo, showing a stable trend.

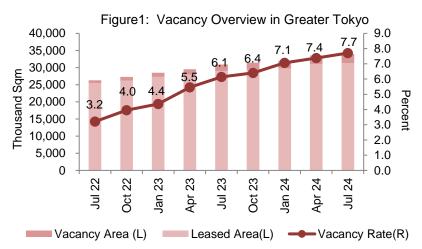
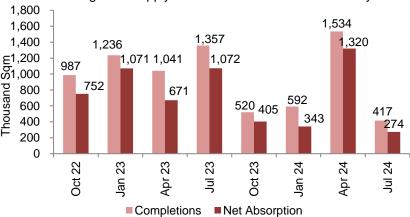


Figure 2: Supply-Demand Balance in Greater Tokyo 1,800 1,534 1.600 1.357 1,320 1,400 1,236 #1,200 businoup 800 600 400 200 1,071 1,041 1,072 987 752 671 592 520 405 417 343 274 200 0 22 23 23 23 33 24 Oct an Oct au



10,000 8,000 6,000 JPY/Tsubo 4,680 4,000 2,000 0 Jul 22 Jul 24 Jan φ

Figure 3: Rent Overview in Greater Tokyo

Source: K.K. Ichigo Real Estate Service

──Vacancy Rate(R)

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### Kansai Area

As of July 2024, the vacancy rate has decreased to 2.7 % (Fig 4). The completions were 346 thousand sqm in total, and the net absorption was 352 thousand sqm in total (Fig 5).

The vacancy rate is decreasing in the Kansai Area. Market conditions remain good due to strong demand, which continued from the previous period.

The asking rent has decreased by 30 JPY/Tsubo to 4,180 JPY/Tsubo in this term (Fig 6). There has been no significant change in rent, and they have remained stable.

10,000 4.0 3.0 9,500 3.0 2.3 9,000 3.0 8,500 2.0 8,000 1.0 7,500 7,000 0.0 Jul 22 Oct 22 Jan 23 Jul 23 Oct 23 Jan 24 Jul 24

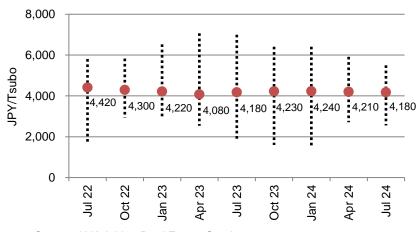
Leased Area(L)

Vacancy Area (L)

Figure4: Vacancy Overview in Kansai Area

Figure5: Supply-Demand Balance in Kansai Area 500 414 346<sup>352</sup> 400 354 326 **Thousand Sqm** 300 260 238244 187<sup>219</sup> 209 200 182 108 94 100 0 Oct 22 Oct 23 Jul 24 23 Jul 23 23 24 24 Apr γþ Jan Jan Completions ■ Net Absorption

Figure6: Rent Overview in Kansai Area



Source: K.K. Ichigo Real Estate Service

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# Data of Greater Tokyo

	Supply and Demand							
	Leasable Area (1,000 sqm)	Leased Area (1,000sqm)	Vacancy Area (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)	
Jul-08	4,556	4,071	485	10.6	-	-	4,510	
Oct-08	4,833	4,235	598	12.4	277	163	4,500	
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Oct-21	23,945	23,535	410	1.7	1,208	1,095	4,580	
Jan-22	24,550	23,987	563	2.3	606	452	4,620	
Apr-22	25,450	24,703	747	2.9	899	715	4,650	
Jul-22	26,291	25,449	843	3.2	842	746	4,680	
Oct-22	27,278	26,200	1,078	4.0	987	752	4,700	
Jan-23	28,514	27,271	1,243	4.4	1,236	1,071	4,510	
Apr-23	29,555	27,942	1,613	5.5	1,041	671	4,600	
Jul-23	30,912	29,014	1,898	6.1	1,357	1,072	4,520	
Oct-23	31,432	29,419	2,013	6.4	520	405	4,600	
Jan-24	32,024	29,762	2,262	7.1	592	343	4,620	
Apr-24	33,558	31,082	2,477	7.4	1,534	1,320	4,860	
Jul-24	33,975	31,356	2,619	7.7	417	274	4,820	

## ◆ Data of Kansai Area

	Supply and Demand								
	Leasable Area (1,000 sqm)	Leased Area (1,000sqm)	Vacancy Area (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)		
Jul-08	1,812	1,600	211	11.7	-	-	3,970		
Oct-08	1,812	1,630	181	10.0	0	30	3,800		
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Oct-21	8,228	8,142	87	1.1	232	288	4,030		
Jan-22	8,478	8,351	128	1.5	250	209	4,160		
Apr-22	8,498	8,333	165	1.9	20	-18	4,260		
Jul-22	8,641	8,445	196	2.3	143	112	4,420		
Oct-22	8,832	8,694	138	1.6	191	249	4,300		
Jan-23	9,014	8,802	212	2.4	182	108	4,220		
Apr-23	9,340	9,062	278	3.0	326	260	4,080		
Jul-23	9,527	9,280	247	2.6	187	219	4,180		
Oct-23	9,736	9,374	362	3.7	209	94	4,230		
Jan-24	10,090	9,788	302	3.0	354	414	4,240		
Apr-24	10,328	10,032	296	2.9	238	244	4,210		
Jul-24	10,674	10,383	290	2.7	346	352	4,180		

You can find more data about Greater Tokyo and Kansai Area at the following URL. https://www.ichigo-re.co.jp/wp01/wp-content/uploads/2024/08/202407\_data.csv

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### ◆ Technical Notes

#### > Supply-Demand Data

Greater Tokyo:

Number of Investigations: 712 logistics facilities with a gross floor area of over 10,000 sqm.

Investigated Area : Greater Tokyo, including Ibaraki, Saitama, Chiba, Tokyo, and Kanagawa.

Kansai Area:

Number of Investigations: 212 logistics facilities with a gross floor area of over 10,000 sqm.

Investigated Area : Kansai Area, including Kyoto, Osaka, and Hyogo.

#### > Rent

This report uses the median as the representative asking rent. The rent samples were chosen based on a leasable area of at least 1,000 square meters. The dotted lines in Fig3 and Fig6 show the top (bottom) 10% of all samples in each period.

#### > Periodic Revision of Database

Supply-Demand data released by Ichigo are revised periodically in Oct every year. All changed samples have been rewritten to reflect the current situation as much as possible. These changes include facility owners (e,g, not for lease anymore), leasable area, and vacancy occurrence (or tenant change).

#### **♦** Contact info

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